## J.P.Morgan wealth management

J. P. Morgan Private Wealth Advisors LLC.

# Form CRS Client Relationship Summary – March 2024

### Introduction

J.P. Morgan Private Wealth Advisors LLC ("Advisor") is an investment adviser registered with the Securities and Exchange Commission ("SEC"). Advisor is controlled by JPMorgan Chase & Co. Brokerage and investment advisory services and fees differ, and it is important for you to understand these differences. Free and simple tools are available for you to research firms and financial professionals at **investor.gov/CRS**, which also provides educational materials about broker-dealers, investment advisers and investing.

## What investment services and advice can you provide me?

Investment advisory services are available to you through Advisor. Your individual needs and preferences will help determine which services are right for you. Not all investment products are available for all investors. Advisor provides investment advisory services, including ongoing advisory services, wrap fee programs, an online investment management platform (closed to new accounts), private investment vehicles and separately managed accounts. Advisor also provides institutional consulting and management services.

Advisor primarily offers these services in an account that provides Advisor decision-making authority to buy and sell investments without asking you in advance (a "discretionary account"), which is governed by an Investment Management Agreement entered into between you and Advisor. Advisor also offers these services in an account in which Advisor recommends transactions to buy or sell and you retain the decision-making authority (a "non-discretionary account").

Advisor discusses your investment goals with you, designs an investing strategy with you and monitors your portfolio on an ongoing basis. Advisor will contact you at least once annually to discuss your portfolio. There is a \$5,000 account minimum for online investment management accounts (closed to new accounts).

For additional information, please see Advisor's Form ADV, Part 2A brochure (Items 4 and 7 of Part 2A or Items 4 and 5 of Part 2A, Appendix 1) at firstrepublic.com/private-wealth-management/brokerage-services/investment-management-disclosures.

**Conversation starters** Ask your financial professional:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?
- How will you choose investments to recommend to me?

## What fees will I pay?

Advisor offers its advisory services on:

- An ongoing asset-based fee basis, which is an annual percentage rate that can either be a fixed percentage or scaled and subject to a fee schedule charged on the value of cash and investments in your advisory account, or
- A flat (fixed dollar amount) fee basis.

Effective October 1, 2023, investment management accounts for new Clients will be opened under a flat percentage rate or fee (i.e., not on a tiered or tranche basis). Asset-based fees will generally include any accrued dividends and interest. Advisor's annual fee is prorated and generally billed quarterly in advance.

Certain private investment vehicles that are managed by Advisor and/or a third-party investment manager, charge performance-based fees and other fees as outlined in the offering documents of such vehicle and/or the client's investment management agreement with Advisor. Some investments (such as mutual funds, private investment vehicles, separately managed accounts, exchange-traded funds and insurance products) impose additional fees that will reduce the value of your investment over time.

Advisor typically charges a fixed dollar amount for consulting services. Amounts billed are typically payable before any work can begin.

For accounts not part of the wrap fee program, you will pay a transaction fee when we buy and sell an investment for you. You will also pay fees to a broker-dealer or bank that will hold your assets (called "custody"). Although transaction fees are usually included in the wrap program's fee, sometimes you will pay an additional transaction fee (for investments bought and sold outside the wrap fee program). Further details are set forth in Advisor's Form ADV, Part 2A brochure.

The more assets you have in the advisory account, including cash, the more you will pay us. We therefore have an incentive to encourage you to increase the assets in your account to increase our fees. You pay our fee quarterly even if you do not buy or sell any assets during the quarter. Paying for a wrap fee program could cost more than separately paying for advice and transactions if there are infrequent trades in your account.

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FIRST REPUBLIC now part of JPMORGAN CHASE An asset-based fee may cost more than a transaction-based fee, but you may prefer an asset-based fee if you want continuing advice or want someone to make investment decisions for you. You may prefer a wrap fee program if you prefer the certainty of a quarterly fee regardless of the number of transactions you have. Advisor, in its sole discretion, can waive or negotiate lower or higher fees with different clients based on a variety of criteria.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

For additional information, please see Advisor's Form ADV, Part 2A brochure (Items 4 and 7 of Part 2A or Items 4 and 5 of Part 2A, Appendix 1) at firstrepublic.com/private-wealth-management/brokerage-services/investment-management-disclosures.

#### **Conversation starter** Ask your financial professional:

• If I give you, for example, \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

## What are your legal obligations to me when acting as my investment adviser? How else does your firm make money, and what conflicts of interest do you have?

*When we act as your investment adviser*, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interest. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

#### Examples of ways we make money and conflicts of interest

Advisor offers the Eagle Sweep Program ("Eagle Sweep") to clients. Eagle Sweep is a cash bank sweep product offered by our affiliated bank, JPMorgan Chase Bank, N.A. ("JPMCB"), through our introducing broker-dealer J.P. Morgan Securities LLC ("JPMS"). JPMCB and JPMS receive benefits from the Eagle Sweep program. Further details about these conflicts can be found in Advisor's Form ADV, Part 2A brochure and Eagle Sweep Disclosure brochure at firstrepublic.com/private-wealth-management/brokerage-services/investment-management-disclosures.

Advisor has an incentive to recommend that you roll over your ERISA plan, such as a 401(k) or 403(b), to an IRA so that we can provide you with advice and receive fees. Advisor has an incentive to encourage you to carry a margin balance as JPMS is compensated for margin interest.

If Advisor uses or recommends the use of products and services offered by J.P. Morgan Chase & Co. ("JPMC," together with its subsidiaries "J.P. Morgan"), an affiliate, including but not limited to J.P. Morgan mutual funds and exchange-traded funds, J.P. Morgan as a firm will receive greater compensation. Therefore, we have an incentive to use and recommend that you use J.P. Morgan products and services over third-party ones.

#### **Conversation starter** Ask your financial professional:

• How might your conflicts of interest affect me, and how will you address them?

For additional information, please see Advisor's Form ADV, Part 2A brochure (Items 4 and 7 of Part 2A or Items 4 and 5 of Part 2A, Appendix 1) at firstrepublic.com/private-wealth-management/brokerage-services/investment-management-disclosures.

## How do your financial professionals make money?

A portion of the fees you pay to Advisor is allocated on an ongoing basis to your financial professional. Your financial professional has an incentive to recommend investment advisory services instead of other Advisor programs and services or Advisor affiliate programs or services. Your financial professional is compensated on the amount of assets under management.

In addition, Advisor and a client can negotiate higher or lower management fees than publicly disclosed based on several factors. The financial professional has an incentive not to reduce fees. Advisor financial professionals receive compensation on referrals to affiliates, including JPMCB and JPMS. Advisor also receives compensation for referrals from nonaffiliated third parties.

## Do you or your financial professionals have a legal or disciplinary history?

Yes. Visit investor.gov/CRS for a free and simple search tool to research us and our financial professionals.

#### **Conversation starter** Ask your financial professional:

• As a financial professional, do you have any disciplinary history? For what type of conduct?

## Additional information

For additional information about our services, including our Privacy Policy, please visit **firstrepublic.com**. For additional, up-to-date information or a free hard copy of this Relationship Summary, please call (415) 392-1400.

#### **Conversation starter** Ask your financial professional:

- Who is my primary contact person? Are they a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?