



FIRST REPUBLIC BANK

It's a privilege to serve you®

A MESSAGE TO CLIENTS

October 2020

Dear Clients,

We are pleased to present the consolidated balance sheet of First Republic Bank. Our overall financial position remains strong and we continue to generate a very satisfactory level of profits.

STRONG CAPITAL LEVELS — First Republic had total equity of \$11.3 billion at September 30, 2020, and our capital ratios exceeded the levels established by federal banking regulators to be well-capitalized. At September 30, 2020, our Tier 1 Leverage Ratio was 8.38%.

SUPERIOR ASSET QUALITY — 56% of our loans are residential mortgage loans originated directly by our bankers and secured by homes of First Republic clients who have strong income, excellent credit, substantial liquid reserves and have generally borrowed a low percentage of their home value.

Total nonperforming assets at September 30, 2020 were only 12 basis points of total assets, reflecting the Bank's exceptional credit quality.

SUBSTANTIAL LIQUIDITY — As shown in our balance sheet, the Bank has \$22.3 billion in cash, cash equivalents and investments. In addition, as a member of the Federal Home Loan Bank of San Francisco, we have access to significant unused borrowing capacity if needed for liquidity.

In recognition of the Bank's long and successful history, consistent management, profitability and conservative practices, the Bank has received long-term deposit ratings from Fitch of A and Moody's of A1 (A+ equivalent).

We thank you for your business. It's a privilege to serve you.

James H. Herbert, II
Founder, Chairman
and CEO

Hafize Gaye Erkan
President and
Board Member

Michael J. Roffler
Executive Vice President and
Chief Financial Officer

FIRST REPUBLIC BANK CONSOLIDATED BALANCE SHEET SEPTEMBER 30, 2020

(\$ in millions)

ASSETS	
Cash and Cash Equivalents	\$ 3,691
Investments, Net	18,655
Loans	
Single Family	56,662
Home Equity Lines of Credit	2,432
Multifamily	13,393
Commercial Real Estate	7,782
Business	14,554
Other Loans	9,973
Total Loans	104,796
Allowance for Credit Losses	(605)
Loans, Net	104,191
Other Real Estate Owned	—
Investments in Life Insurance	1,949
Goodwill and Other Intangible Assets	229
Other Assets	4,511
Total Assets	\$ 133,226

LIABILITIES	
Deposits	
Non-Interest-Bearing Checking	\$ 41,539
Interest-Bearing Checking	26,081
Money Market Checking	15,869
Money Market Savings and Passbooks	11,419
Certificates of Deposit	9,495
Total Deposits	104,403
Borrowings	15,284
Other Liabilities	2,194
Total Liabilities	121,881

EQUITY	
Perpetual Preferred Stock	1,645
Common Equity	9,700
Total Equity	11,345
Total Liabilities and Equity	\$ 133,226

Capital Ratios:	
Tier 1 Leverage Ratio	8.38%
Common Equity Tier 1 Ratio	9.78%
Tier 1 Risk-Based Capital Ratio	11.50%
Total Risk-Based Capital Ratio	12.94%



First Republic is a constituent of the S&P 500 Index and KBW Nasdaq Bank Index.