



# FIRST REPUBLIC BANK

It's a privilege to serve you®

## A MESSAGE TO CLIENTS

April 2019

Dear Clients,

We are pleased to present the consolidated balance sheet of First Republic Bank. Our overall financial strength is greater than ever and we continue to generate a very satisfactory level of profits.

**STRONG CAPITAL LEVELS** — First Republic had total equity of \$9.0 billion at March 31, 2019, and our capital ratios exceeded the levels established by federal banking regulators to be well-capitalized. At March 31, 2019, our Common Equity Tier 1 Ratio was 10.54% and our Total Risk-Based Capital Ratio was 13.50%.

**SUPERIOR ASSET QUALITY** — 54% of our loans are residential mortgage loans originated directly by our bankers and secured by homes of First Republic clients who have strong income, excellent credit, substantial liquid reserves and have generally borrowed a low percentage of their home value.

Total nonperforming assets at March 31, 2019 were only 5 basis points of total assets, reflecting the Bank's exceptional credit quality.

**SUBSTANTIAL LIQUIDITY** — As shown in our balance sheet, the Bank has \$19.8 billion in cash, cash equivalents and investments. In addition, as a member of the Federal Home Loan Bank of San Francisco, we have access to significant unused borrowing capacity if needed for liquidity.

In recognition of the Bank's long and successful history, consistent management, profitability and conservative practices, the Bank has received long-term deposit ratings from Fitch of A and Moody's of A1 (A+ equivalent).

We thank you for your business. It's a privilege to serve you.

James H. Herbert, II  
Chairman and  
Chief Executive Officer

Hafize Gaye Erkan  
President

Michael J. Roffler  
Executive Vice President and  
Chief Financial Officer

## FIRST REPUBLIC BANK CONSOLIDATED BALANCE SHEET MARCH 31, 2019

(\$ in millions)

ASSETS	
Cash and Cash Equivalents	\$ 3,693
Investments	16,087
Loans	
Single Family (1-4 Units)	39,144
Home Equity Lines of Credit	2,503
Multifamily (5+ Units)	10,814
Commercial Real Estate	6,803
Business	10,616
Other Loans	7,395
Total Loans	<u>77,275</u>
Allowance for Loan Losses	(453)
Loans, Net	<u>76,822</u>
Other Real Estate Owned	—
Investments in Life Insurance	1,404
Goodwill and Other Intangible Assets	271
Other Assets	3,570
<b>Total Assets</b>	<b><u>\$ 101,847</u></b>

LIABILITIES	
Deposits	
Non-Interest-Bearing Checking	\$ 31,362
Interest-Bearing Checking	16,913
Money Market Checking	10,559
Money Market Savings and Passbooks	9,859
Certificates of Deposit	12,919
Total Deposits	<u>81,612</u>
Borrowings	9,674
Other Liabilities	1,515
<b>Total Liabilities</b>	<b><u>92,801</u></b>

EQUITY	
Perpetual Preferred Stock	940
Common Equity	8,106
<b>Total Equity</b>	<u>9,046</u>
<b>Total Liabilities and Equity</b>	<b><u>\$ 101,847</u></b>

Capital Ratios:	
Tier 1 Leverage Ratio	8.84%
Common Equity Tier 1 Ratio	10.54%
Tier 1 Risk-Based Capital Ratio	11.82%
Total Risk-Based Capital Ratio	13.50%



First Republic is a constituent of the S&P 500 Index and KBW Nasdaq Bank Index.